



## Branch Manager

Job Number: - VIC000030

- Your gateway to career development with ANZ
- Opportunities are located around **Regional Victoria** or **Tasmania** throughout our extensive branch network

We're currently seeking candidates for Branch Manager positions around regional VIC or TAS and would like to speak to people with experience in sales, lending, business development, and leadership & coaching.

### The role:

As a Branch Manager, you will be responsible for overall operation and performance of the branch including sales, maintaining service excellence, ensuring the branch is compliant with ANZ's policies and procedures, enhancing the customer experience, and delivering exceptional growth results across the key dimensions of quality sales activity, revenue, productivity, and branch profit as demonstrated through Pillars of Performance.

To be successful in this role, you will ideally bring the following-

- Business development and sales planning experience, preferably within the financial services industry and is Digitally Focused
- Business management experience and strong commercial acumen
- Effective communication and strong interpersonal and networking skills
- Must have proven leadership, business development, and coaching skills
- Previous banking experience (ideally Retail network)
- Ability to travel

As we continue our journey to build our global business and support our customers, we're committed to attracting and retaining the best talent. We're committed to giving you every opportunity to learn and grow by creating a thriving and inclusive workplace

If you believe you've got the skills and drive to help contribute to ANZ's success, join us and help build a regional bank.

Expressions of interest can be sent to our Indigenous Talent Acquisition Specialist today [indigenousemployment@anz.com](mailto:indigenousemployment@anz.com)

or to find out more about working at ANZ or to view other opportunities visit [www.anz.com/careers](http://www.anz.com/careers)

## Banking Consultant

Job Number: - AUS083141

- Part Time & Full time opportunities
- Retail Banking / Sales and Customer Service

We have a seeking expressions of interest for retail banking positions across Australia in our metro and regional areas, with immediate focus on recruitment in our **Northern Territory, Victoria and New South Wales** branches.

### The role

As a Banking Consultant, you play an integral role in providing our customers with a seamless banking experience. We aim to attract highly adaptive and proactive people who thrive on personalising service to meet our customer needs. Your passion to deliver on customer promises will help us to make sure our customers become strong advocates for ANZ.

To be successful in this role, you will ideally bring the following-

- Role model strong customer focus, preferably with retail and/or sales experience
- Influential user and promoter of technology
- Ability to multi-task, highly adaptable to change and ambiguity
- Passionate, shows initiative
- Enjoy working in a collaborative team environment
- Effective relationship management skills

