



INDIGENOUS
BUSINESS
AUSTRALIA

Senior Business Development

Darwin (3 year contract)

Salary: Range \$86,365 - \$95,753 plus superannuation of 15.4% p.a.

Are you:

- experienced in understanding Indigenous economic development and business operations and passionate about achieving outcomes for Aboriginal and Torres Strait Islander peoples
- Well-developed ability to negotiate confidently and to communicate at a leadership and formal level with persuasion, influence and clarity
- A strong achiever with great customer relationship management and significant personal drive?

IBA's Business Development and Assistance Program offers a suite of workshops, pre-business guidance, business support and business finance to help Aboriginal and Torres Strait Islander peoples to start, acquire and grow commercially viable businesses.

The successful applicant for this role will play a key part in:

- Support the Team Leader in delivering IBA's services and provide local leadership, guidance and linkages to resources that support customers' development of capabilities, industry knowledge and understanding of the principles of business, necessary to establish and operate a viable business,
- Administer, facilitate and build participation in business information sessions, seminars & workshops including in regional and remote locations provide expert advice, guidance, coaching, and skills and capabilities development to team members.

For further information including the job description, selection documentation and mandatory requirements for applications go to www.iba.gov.au. If you have any questions after reading this material please contact Daniel Segura, on 0424 872 444 or email him on daniel.segura@iba.gov.au.

Applications close on 27 February 2019.

**CLICK FOR FURTHER
INFORMATION AND TO APPLY**