



Australian Government
Indigenous Land Corporation

AGRIBUSINESS DEVELOPMENT MANAGER

Influence Australia's agribusiness landscape
Brisbane based position with national footprint
Salary \$114,000 to \$127,000 (plus 15.4% Super)

The Indigenous Land Corporation (ILC) is a corporate Commonwealth entity established to assist Aboriginal and Torres Strait Islander peoples to acquire and manage land to achieve economic, environmental, social and cultural benefits.

The Agribusiness Development Manager will plan, develop and manage a pipeline of new investment proposals and business opportunities that will deliver commercial benefits, employment opportunities and enhanced capability for Indigenous Australians in agribusiness.

The position will work closely with the Agribusiness Investment Manager and Indigenous Capability Manager to ensure potential opportunities meet ILC's investment criteria and key agricultural enterprise considerations, such as sustainability, ethical production, animal welfare and biosecurity.

Reporting directly to the Executive Director of Agribusiness, the Agribusiness Development Manager will:

- Plan, develop and drive the growth of ILC Agribusiness' business development function in collaboration with the Agribusiness Investment Manager
- Build and maintain strategic relationships with key stakeholders and partner organisations, including Indigenous corporations, government agencies, NGOs and the private enterprises
- Lead the further investigation, due diligence and co-design of commercial agribusiness proposals and follow internal processes to secure ILC approval and investment.
- Contribute to research and opportunity analysis of new business and emerging market opportunities in Indigenous agribusiness and support the development and delivery of commercially relevant strategies to facilitate investment in areas targeted for growth.

The preferred applicant will be engaged under the provision of the ILC Enterprise Agreement.

For further information, please contact **Kylie Penehoe, Executive Manager, Agribusiness on 07 3854 4600 or Freecall 1800 818 490**. Position documentation, the Recruitment Privacy Statement and more information about the ILC are available on our website at **www.ilc.gov.au**

You must be an Australian resident and have a current unrestricted driver's licence.

To apply visit www.ilc.gov.au/jobs

Applications are to include a covering letter and current CV in "MS Word" or PDF. Further information may be requested if you are selected for interview.

Applications close Midnight Sunday 11 November 2018.

At the ILC we're committed to building a diverse and inclusive workplace to ensure our workforce is representative of the communities that we support.

CLICK TO APPLY