



Australian Government
Bureau of Meteorology

**Business Relationship Manager
(Technology Engagement Partner)**

Location: Melbourne

The Bureau is seeking a Business Relationship Manager to lead the newly established Business Relationship Management capability, within the Planning and Architecture Program. The team provides a critical link between the Bureau's Data and Digital Group, comprising the agency's Information and Observation Technology and its customers, primarily internal to the Bureau.

The successful candidate will have:

- A demonstrated knowledge in Relationship Management, Account Management, Business Analysis or a similar practice with strong stakeholder engagement and communication skills;
- The ability to identify, analyse, manage, monitor and improve high-value stakeholder relations in order to target and improve mutually beneficial outcomes;
- Significant IT and business work experience with a broad range of exposure to various technical environments and business segments;
- Experience in strategic planning, business development or client management;
- Working knowledge of the industry, major business processes and key performance indicators;
- Demonstrated understanding of architecture, platforms and solutions that support the business;
- Broad understanding of current and emerging technology trends and developments;
- Strong working knowledge of relevant governance policies and practices;
- Excellent oral and written communication skills, as well as an ability to communicate effectively with various levels of staff; and
- Strong planning, financial and performance management skills.

As a member of the leadership team, the occupant will work proactively with team members to establish and mature the Business Relationship Management practice within the Bureau. This includes process improvement, governance, policy and tool development to support mechanisms that enhance desired relationship results.

Closing Date: 10 December 2020.

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INFORMATION AND TO APPLY**