

## **Business Development Manager, Northern Rivers Region**

- Regional Leadership role
- Coffs Harbour or Lismore location

Interrelate is a not-for-profit provider of relationship services. Our vision is to empower people to thrive in the most vital part of their lives - their relationships.

We are committed to leading the way in providing responsive, cutting edge, transformative relationship services with and for our diverse communities, at every stage of life. We are committed to responding to the vulnerabilities of families and children in their communities and to building stronger relationships.

We deliver professional services whilst responding to individual client needs. We deliver services spread across 30+ physical locations (plus online) to more than 120,000 clients and we are backed by qualified staff and more than 90 years of trusted expertise in sensitive relationship matters. We work in a broad context, connecting people with their communities and culture.

Reporting to the Head of Operations, the Business Development Manager will expand and manage Interrelate's regional presence in the Northern Rivers by driving service growth and partnerships whilst ensuring high quality and accessible services are delivered.

The successful candidate will have proven leadership experience in the human services industry. They will be able to demonstrate successful experience in managing and leading teams, in developing and implementing business development plans, and an ability to identify and exploit market opportunities. Good stakeholder management and relationship development skills are critical. Also, the successful candidate will have appropriate tertiary qualifications, preferably in social science, social work, welfare, psychology, or a related discipline.

Interrelate aspires to continue to be a leader in our community, an organisation known for working respectfully with clients from all different and diverse backgrounds. We welcome applications from people regardless of their gender, race, age, disability, sexual orientation, religion, language, socio-economic circumstances, life circumstances, beliefs and any other forms of disadvantage.

*To obtain further information or to apply, please email [applications.australia@ngs-global.com](mailto:applications.australia@ngs-global.com) quoting reference number **J15755**. If further information is required, please contact Kym Fletcher at NGS Global on 1300 138 863.*

*Applications close midnight on **Sunday 1 March, 2020**.*

*A concurrent search is underway.*



**NGS GLOBAL**